|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Category  | Criteria  | (Weigh-ting) | Sub-Sector | Remarks |
| Sub-Sector A | Sub-Sector B |
| Poverty Reduction Potential | Number of houses engaged in the sector |  |  |  |  |
| Severity of poverty facing those engaged in the sector  |  |  |  |  |
| Potential for participation of women in the sector  |  |  |  |  |
| Potential for participation of youth in the sector |  |  |  |  |
| Possibility for the target group to improve income / access to jobs |  |  |  |  |
| Economic Growth Potential | Pervious growth trajectory (last 5 years) |  |  |  |  |
| Forecast for growth in the next 5 – 10 years |  |  |  |  |
| Import substitution potential |  |  |  |  |
| Export potential |  |  |  |  |
| Level of competitiveness |  |  |  |  |
| Potential to facilitate systemic change  | Level of consistency with puplic/national priorities, government interest  |  |  |  |  |
| Private sector interest  |  |  |  |  |
| Presence of potential lead firms  |  |  |  |  |
| Availability of partners/champions with leverage  |  |  |  |  |
| Availability and capacity of service providers |  |  |  |  |
| Climate change  | Negative impacts of future climate trends  |  |  |  |  |
| Positive impacts of future climate trends  |  |  |  |  |
| Likely investment costs in risk reduction relative to actors’ annual income and capital stock |  |  |  |  |
| Investment horizon: by when are the climate impacts expected to be felt? By when should the risk reduction or adaption investments be made? How long are the benefits expected to last? |  |  |  |  |
| Flexibility: is the option flexible (does it allow for switching to other alternatives that might be preferable in the future once more is known about the changing climate) |  |  |  |  |
| Further considerations |  |  |  |  |  |
| **TOTAL** |  |  |  |  |  |

**Table 6: Scoring Matrix**